

New Hampshire State Statistical Overview 4Q2018

Total Credit Unions	15	CUs <\$5 M Total Assets	2
Federal Charters	5	CUs \$5-100 M Total Assets	4
State Charters	10	CUs >\$100 M Total Assets	9

	4Q2018		4Q2018 Growth
Assets*	\$8,412,328		0.93%
Members (actual)	704,152		1.29%
Savings *	\$7,005,061		0.87%
Loans*	\$6,900,415		0.19%
Total Capital*	\$851,040		2.83%
Investments*	\$606,843		-2.17%
Capital/Assets	10.15%		
Delinquency Ratio	0.29%		
Average Share Balance/Member	\$9,948		
Average Loan Balance/Loan	\$17,120		
Full-time Employees	1,712	Part-time Employees	238
Employee Wages*	\$36,845	Volunteers	180
Population of New Hampshire^	1,335,446	Percent of NH population with CU memberships	52.73%

4Q2018 MBL/Commercial Lending Totals

Total MBLs	\$441,261,028	Number MBLs	1,129
Average MBL CUs with MBLs	\$390,842	Percent CUs with MBLs	53.3%

Estimated Financial Benefits for New Hampshire Credit Union Members°

Total CU Member benefit arising from interest rates on loans, savings products, and lower fees	\$88,310,042
Total CU member benefit/member	\$131
Total CU member benefit/member household	\$274

Estimated Cost of Regulatory Burden in 2017

Total Cost (\$Mil)	\$35
Average Total Cost Per Credit Union	\$2,355,953
Average Total Cost per Member Household	\$119

Source: National Credit Union Administration Call Report Data as of Dec. 31, 2018 (4Q2018)

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°Source: CUNA New Hampshire Membership Benefits Report (EOY2018)

^Source: US Census data estimate as of July, 2017