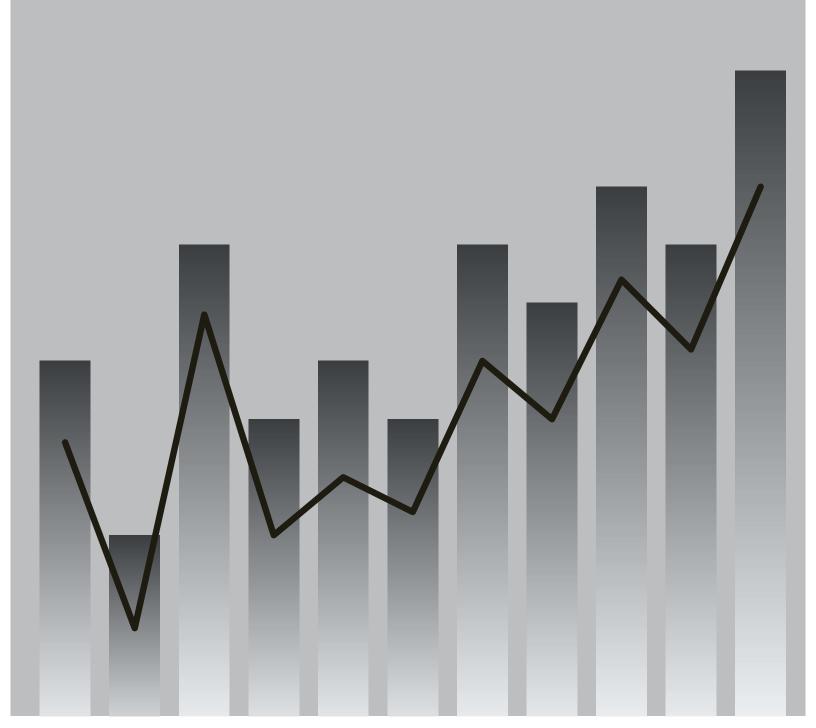
Mid-Year 2023
CUNA Economics & Statistics



## Overview by Year

	U.S. CUs	Delaware CUs
Demographic Information	Jun 23	Jun 23
Number of CUs Assets per CU (\$ mil) Median assets (\$ mil) Total assets (\$ mil) Total loans (\$ mil) Total surplus funds (\$ mil) Total savings (\$ mil) Total memberships (thousands)	4,783 468.6 55.4 2,241,145 1,579,413 572,935 1,897,097 139,076	17 178.7 76.8 3,037 1,786 1,099 2,768 261
Growth Rates (%) Total assets	3.8	-2.0
Total loans Total surplus funds Total savings Total memberships % CUs with increasing assets	3.6 12.5 -12.8 1.2 3.9 43.3	-2.0 13.8 -18.4 -3.2 2.2 17.6
Earnings - Basis Pts.		
Yield on total assets Dividend/interest cost of assets Net interest margin Fee & other income Operating expense Loss Provisions Net Income (ROA=, with Stab Exp Net Income (ROA=, without Stab Exp % CUs with positive ROA	421 119 302 111 292 42 78 78 86.6	366 64 302 126 345 23 60 60
Capital Adequacy (%)		
Net worth/assets % CUs with NW > 7% of assets	10.8 97.4	10.3 94.1
Asset Quality		
Delinquencies (60+ day \$)/loans (%) Net chargeoffs/average loans (%)	0.63 0.53	0.52 0.44
Asset/Liability Management Loans/savings Loans/assets Net Long-term assets/assets Liquid assets/assets Core deposits/shares & borrowings	83.3 70.5 41.8 11.0 53.2	64.5 58.8 43.1 9.9 66.4
Productivity		
Members/potential members (%) Borrowers/members (%) Members/FTE Average shares/member (\$) Average loan balance (\$) Employees per million in assets	3 65 397 13,641 17,433 0.16	5 43 467 10,597 16,072 0.18
Structure (%) Fed CUs w/ single-sponsor Fed CUs w/ community charter Other Fed CUs CUs state chartered	10.8 18.0 32.4 38.8	11.8 23.5 64.7 0.0

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

Source: NCUA and CUNA E&S.

#### **Overview: State Trends**

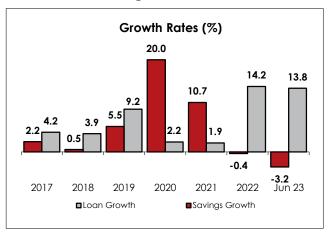
	U.S.	Delaware Credit Unions									
Demographic Information	Jun 23	Jun 23	2022	2021	2020	2019	2018	2017			
Number of CUs	4,783	17	17	17	17	17	17	18			
Assets per CU (\$ mil)	468.6	178.7	179.8	181.6	165.5	140.2	132.6	124.9			
Median assets (\$ mil)	55.4	76.8	78.6	84.4	78.4	67.5	62.2	54.2			
Total assets (\$ mil)	2,241,145	3,037	3,056	3,088	2,814	2,384	2,254	2,247			
Total loans (\$ mil)	1,579,413	1,786	1,697	1,486	1,458	1,427	1,307	1,257			
Total surplus funds (\$ mil)	572,935	1,099	1,204	1,459	1,208	818	820	876			
Total savings (\$ mil)	1,897,097	2,768	2,784	2,794	2,524	2,104	1,994	1,984			
Total memberships (thousands)	139,076	261	257	255	253	252	246	248			
Growth Rates (%)											
Total assets	3.8	-2.0	-1.0	9.7	18.1	5.7	0.3	2.2			
Total loans	12.5	13.8	14.2	1.9	2.2	9.2	3.9	4.2			
Total surplus funds	-12.8	-18.4	-17.5	20.8	47.6	-0.2	-6.4	-1.2			
Total savings	1.2	-3.2	-0.4	10.7	20.0	5.5	0.5	2.2			
Total memberships	3.9	2.2	1.1	8.0	0.2	2.6	-0.8	3.1			
% CUs with increasing assets	43.3	17.6	35.3	100.0	100.0	76.5	41.2	72.2			
Earnings - Basis Pts.							<u>.</u>				
Yield on total assets	421	366	304	276	333	385	366	354			
Dividend/interest cost of assets	119	64	30	32	53	57	43	38			
Net interest margin	302	302	275	243	281	328	322	316			
Fee & other income	111	126	141	144	135	150	147	131			
Operating expense	292	345	331	326	357	391	372	362			
Loss Provisions	42	23	12	7	31	39	43	45			
Net Income (ROA=, with Stab Exp	78 78	60	72	55 55	27	48	55 55	39			
Net Income (ROA=, without Stab Exp % CUs with positive ROA		60	72 94.1	55 94.1	27 82.4	48	55 94.1	39			
	86.6	82.4	74.1	74.1	02.4	88.2	74.1	77.8			
Capital Adequacy (%) Net worth/assets	10.0	10.3	10.1	9.3	0.7	11.0	11.2	10.7			
% CUs with NW > 7% of assets	10.8 97.4	94.1	94.1	9.3 88.2	9.6 94.1	94.1	100.0	10.7			
	77.4	74.1	74.1	00.2	74.1	74.1	100.0	100.0			
Asset Quality Delinquencies (60+ day \$)/loans (%)	0.63	0.52	0.63	0.51	0.78	0.74	1.17	1.35			
Net chargeoffs/average loans (%)	0.53	0.44	0.03	0.29	0.76	0.80	0.93	0.86			
Asset/Liability Management	0.55	0.44	0.27	0.27	0.50	0.00	0.75	0.00			
Loans/savings	83.3	64.5	61.0	53.2	57.8	67.8	65.5	63.4			
Loans/assets	70.5	58.8	55.5	48.1	51.8	59.9	58.0	55.9			
Net Long-term assets/assets	41.8	43.1	42.9	32.6	28.5	29.9	34.1	33.7			
Liquid assets/assets	11.0	9.9	12.3	25.2	22.5	14.9	13.4	13.2			
Core deposits/shares & borrowings	53.2	66.4	67.4	66.4	64.3	61.2	62.0	61.5			
Productivity			<u> </u>	<u> </u>			<u>_</u>				
Members/potential members (%)	3	5	5	5	6	6	7	6			
Borrowers/members (%)	65	43	43	44	41	42	43	44			
Members/FTE	397	467	457	450	449	419	428	427			
Average shares/member (\$)	13,641	10,597	10,814	10,967	9,985	8,342	8,110	8,008			
Average loan balance (\$) Employees per million in assets	17,433	16,072	15,307	13,179	14,236	13,429	12,252	11,573			
1 , 1	0.16	0.18	0.18	0.18	0.20	0.25	0.25	0.26			
Structure (%) Fed CUs w/ single-sponsor	10.8	11.8	11.8	11.8	11.8	11.8	11.8	11.1			
Fed CUs w/ community charter	18.0	23.5	23.5	23.5	23.5	23.5	23.5	22.2			
Other Fed CUs	32.4	64.7	64.7	64.7	64.7	64.7	64.7	66.7			
CUs state chartered	38.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0			
2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3		0.0	0.0	0.0	0.0	0.0	0.0	0.0			

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

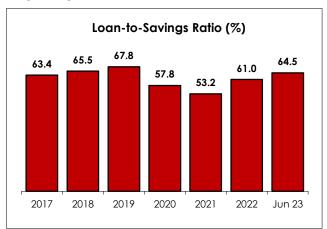
Source: NCUA and CUNA E&S.

#### Mid-Year 2023

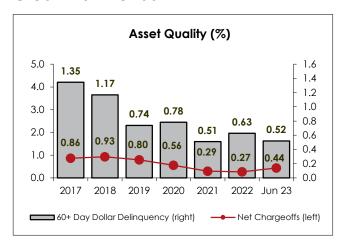
#### Loan and Savings Growth Trends



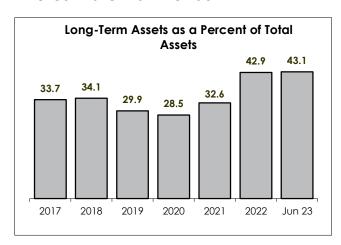
#### **Liquidity Trends**



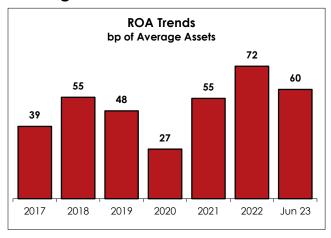
#### **Credit Risk Trends**



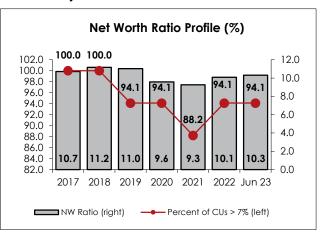
#### **Interest Rate Risk Trends**



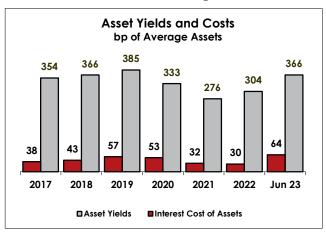
#### **Earnings Trends**



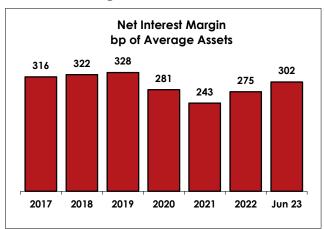
#### **Solvency Trends**



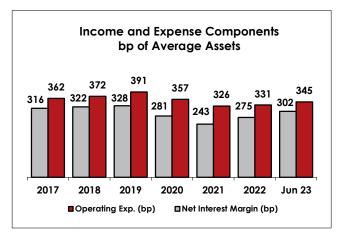
#### **Asset Yields and Funding Costs**



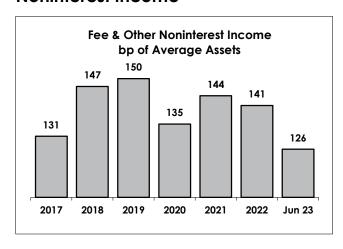
#### **Interest Margins**



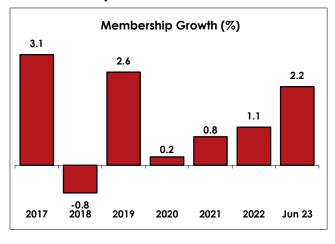
#### **Interest Margins & Overhead**



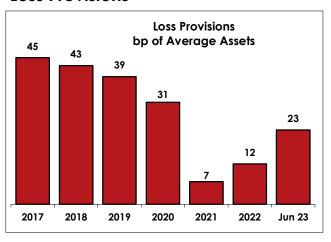
#### **Noninterest Income**



## **Membership Growth Trends**



#### **Loss Provisions**



#### Overview: State Results by Asset Size

	DE		Delawai	e Credit	Union Ass	et Groups	- 2023	
Demographic Information	Jun 23	< \$20Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1B	> \$1 Bil
Number of CUs	4	3	3	2	3	2	17	0
Assets per CU (\$ mil)	9.6	27.0	73.7	130.2	373.9	657.5	178.7	0.0
Median assets (\$ mil)	9.1	26.0	76.8	130.2	413.4	657.5	76.8	0.0
Total assets (\$ mil)	38	81	221	260	1,122	1,315	3,037	0
Total loans (\$ mil)	10	20	98	111	523	1,024	1,786	0
Total surplus funds (\$ mil)	28	60	114	136	541	221	1,099	0
Total savings (\$ mil) Total memberships (thousands)	33 8	71 7	197 32	240 16	1,022 74	1,206 124	2,768 261	0
Growth Rates (%)								
Total assets	-1.3	-2.3	-2.7	-9.5	-2.9	0.6	-2.0	0.0
Total loans	0.1	13.7	3.0	7.0	8.8	18.7	13.8	0.0
Total surplus funds	-2.4	-6.7	-6.4	-20.1	-12.4	-36.1	-18.4	0.0
Total savings	0.6	-4.6	-3.9	-11.2	-5.3	0.5	-3.2	0.0
Total memberships	22.8	-3.3	-2.3	-2.3	0.4	4.4	2.2	0.0
% CUs with increasing assets	0.0	0.0	33.3	0.0	33.3	50.0	17.6	0.0
Earnings - Basis Pts.								
Yield on total assets	343	273	368	351	321	414	366	0
Dividend/interest cost of assets	25	20	53	25	88	58	64	0
Net interest margin	318	253	316	325	233	356	302	0
Fee & other income	80	81	138	88	71	184	126	0
Operating expense	370	254	385	303	247	438	345	0
Loss Provisions	13	-9	53	0	19	28	23	0
Net Income (ROA=, with Stab Exp	14	88	15	110	39	75	60	0
Net Income (ROA=, without Stab Exp	14	88	15	110	39	75	60	0
% CUs with positive ROA	75.0	100.0	33.3	100.0	100.0	100.0	82.4	0.0
Capital Adequacy (%)		10.4		11.0	10.0		10.0	
Net worth/assets	14.8	12.6	11.4	11.3	12.0	8.2	10.3	0.0 0.0
% CUs with NW > 7% of assets	100.0	100.0	66.7	100.0	100.0	100.0	94.1	0.0
Asset Quality Delinquencies (60+ day \$)/loans (%)	3.84	0.20	1.52	0.41	0.59	0.37	0.52	0.00
Net chargeoffs/average loans (%)	1.08	0.20	1.52	0.41	0.39	0.37	0.52	0.00
Asset/Liability Management (%)	1.00	0.08	1.20	0.00	0.44	0.40	0.44	0.00
Loans/savings	31.2	27.9	49.6	46.3	51.2	84.9	64.5	0.0
Loans/assets	26.6	24.3	44.3	42.7	46.7	77.8	58.8	0.0
Net Long-term assets/assets	26.5	35.0	40.7	51.5	43.5	42.5	43.1	0.0
Liquid assets/assets	26.2	18.2	16.7	20.5	6.2	8.7	9.9	0.0
Core deposits/shares & borrowings	82.8	70.8	77.4	70.4	57.7	70.4	66.4	0.0
Productivity								
Members/potential members (%)	10	3	3	3	5	6	5	0
Borrowers/members (%)	22	37	32	35	41	49	43	0
Members/FTE	808	603	713	394	511	404	467	0
Average shares/member (\$)	4,031	9,743	6,216	14,697	13,895	9,702	10,597	0
Average loan balance (\$)	5,687	7,400	9,765	19,394	17,248	16,899	16,072	0
Employees per million in assets	0.26	0.15	0.20	0.16	0.13	0.23	0.18	0.00
Structure (%)								
Fed CUs w/ single-sponsor	25.0	33.3	0.0	0.0	0.0	0.0	11.8	0.0
Fed CUs w/ community charter	25.0	0.0	0.0	50.0	66.7	0.0	23.5	0.0
Other Fed CUs CUs state chartered	50.0 0.0	66.7 0.0	100.0 0.0	50.0 0.0	33.3 0.0	100.0 0.0	64.7 0.0	0.0
Cos sigle challeled	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0

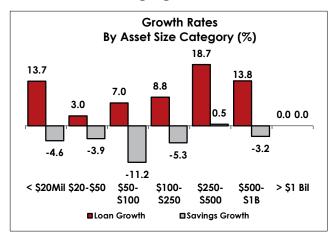
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Source: NCUA and CUNA E&S.

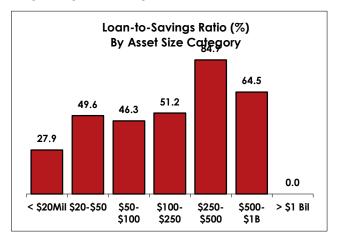
Mid-Year 2023

## **Results By Asset Size**

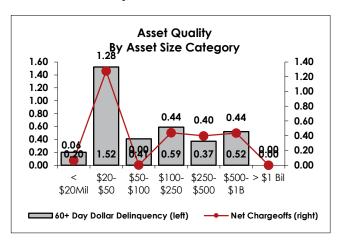
#### Loan and Savings growth



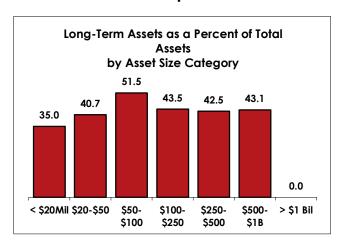
#### **Liquidity Risk Exposure**



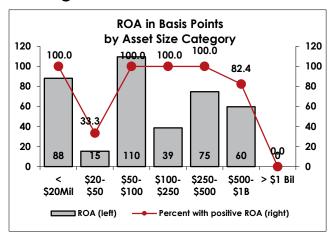
#### **Credit Risk Exposure**



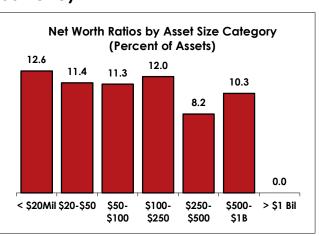
#### **Interest Rate Risk Exposure**



#### **Earnings**



#### Solvency



### Overview: National Results by Asset Size

	U.S.		All (	Credit Uni	ons Asset	Groups - 2	2023						
Demographic Information	Jun 23	< \$20Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1B	> \$1 Bil					
Number of CUs	4,783	1,445	855	668	700	396	293	426					
Assets per CU (\$ mil)	468.6	7.7	33.0	72.7	159.4	355.8	731.4	3,958.9					
Median assets (\$ mil)	55.4	6.6	32.3	71.0	152.3	348.3	715.8	2,160.1					
Total assets (\$ mil)	2,241,145	11,108	28,181	48,570	111,591	140,907	214,297	1,686,492					
Total loans (\$ mil)	1,579,413	5,574	14,435	27,153	68,996	94,135	150,931	1,218,188					
Total surplus funds (\$ mil)	572,935	5,313	12,829	19,402	36,891	39,272	52,181	407,048					
Total savings (\$ mil)	1,897,097	9,361	24,646	42,507	98,323	123,271	183,750	1,415,239					
Total memberships (thousands)	139,076	1,452	2,541	4,007	8,219	9,784	14,063	99,011					
Growth Rates (%)													
Total assets	3.8	-3.3	-2.0	-0.9	1.0	2.4	3.9	5.3					
Total loans	12.5	12.6	11.6	11.4	11.3	12.0	11.3	13.7					
Total surplus funds	-12.8	-15.9	-13.9	-14.3	-13.9	-14.7	-12.2	-11.7					
Total savings	1.2	-4.6	-3.0	-2.1	-0.4	0.4	1.2	2.5					
Total memberships	3.9	-0.8	-0.5	-0.1	1.6	2.2	2.9	5.7					
% CUs with increasing assets	43.3	29.0	32.3	37.9	48.0	62.4	71.3	77.9					
Earnings - Basis Pts.													
Yield on total assets	421	381	364	369	385	393	404	431					
Dividend/interest cost of assets	119	45	46	52	67	82	97	133					
Net interest margin	302	336	318	317	318	311	308	298					
Fee & other income	111	69	95	115	117	126	123	108					
Operating expense	292	338	328	334	341	339	337	277					
Loss Provisions	42	17	18	17	20	24	27	48					
Net Income (ROA=, with Stab Exp	78	50	67	80	75	74	66	81					
Net Income (ROA=, without Stab Exp	78	50	67	80	75	74	66	81					
% CUs with positive ROA	86.6	74.3	88.4	90.7	93.7	93.2	91.8	97.2					
Capital Adequacy (%)													
Net worth/assets	10.8	15.1	12.1	11.9	11.2	10.7	10.7	10.7					
% CUs with NW > 7% of assets	97.4	95.7	96.6	97.8	98.0	99.0	99.7	100.0					
Asset Quality													
Delinquencies (60+ day \$)/loans (%)	0.63	1.13	0.82	0.68	0.59	0.54	0.58	0.63					
Net chargeoffs/average loans (%)	0.53	0.36	0.37	0.34	0.32	0.34	0.37	0.58					
Asset/Liability Management													
Loans/savings	83.3	59.5	58.6	63.9	70.2	76.4	82.1	86.1					
Loans/assets	70.5	50.2	51.2	55.9	61.8	66.8	70.4	72.2					
Net Long-term assets/assets	41.8	12.5	23.0	28.8	33.1	38.8	42.4	43.5					
Liquid assets/assets	11.0	28.0	21.8	18.0	14.6	11.2	10.4	10.3					
Core deposits/shares & borrowings	53.2	82.8	75.5	71.6	65.5	61.8	58.1	49.8					
Productivity	2	,	0	0	0	0	0						
Members/potential members (%)	3	6	2	2	2	2	2	3					
Borrowers/members (%)	65	60	159	102	93	78	60	59					
Members/FTE	397	412	408	384	337	338	346	419					
Average shares/member (\$)	13,641	6,448	9,700	10,609	11,963	12,599	13,066	14,294					
Average loan balance (\$)	17,433	6,421	3,575	6,666	9,019	12,360	18,027	21,010					
Employees per million in assets	0.16	0.32	0.22	0.21	0.22	0.21	0.19	0.14					
Structure (%)	10.0	25.7	9.0	3.6	2.4	1.0	1.7	0.1					
Fed CUs w/ single-sponsor	10.8				3.4	1.8		2.1					
Fed CUs w/ community charter	18.0	8.4	21.1	25.4 32.9	29.4	24.7	17.4	8.7					
Other Fed CUs	32.4	37.2	34.4		26.0	25.3	27.3	31.5					
CUs state chartered	38.8	28.7	35.6	38.0	41.1	48.2	53.6	57.7					

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

Source: NCUA and CUNA E&S.

**Portfolio: State Trends** 

	U.S.	Delaware Credit Unions										
Growth Rates	Jun 23	Jun 23	2022	2021	2020	2019	2018	2017				
Credit cards	13.9%	8.5%	8.0%	-3.4%	-9.8%	2.9%	1.9%	2.0%				
Other unsecured loans	15.7%	-7.0%	-13.3%	-5.7%	8.9%	-3.0%	-5.0%	-1.6%				
New automobile	12.9%	10.1%	4.8%	4.9%	1.3%	16.7%	25.3%	14.5%				
Used automobile	10.5%	14.0%	15.2%	2.3%	2.7%	13.5%	-5.5%	-4.2%				
First mortgage**	8.6%	16.0%	7.3%	-4.1%	-0.4%	21.7%	6.2%	7.9%				
HEL & 2nd Mtg**	33.5%	16.0%	-26.6%	31.5%	15.3%	-21.6%	-0.1%	7.9%				
Commercial loans*	17.9%	18.8%	27.4%	23.5%	28.1%	9.9%	12.4%	24.9%				
Share drafts	0.1%	-5.2%	0.1%	13.0%	38.0%	7.8%	7.3%	6.6%				
Certificates	68.4%	56.8%	0.8%	-17.0%	0.2%	17.7%	-1.4%	-10.1%				
IRAs	0.3%	-7.9%	-4.5%	-1.2%	5.6%	0.4%	-5.4%	-3.1%				
Money market shares	-17.7%	-24.4%	-5.4%	24.5%	26.9%	-1.7%	-0.4%	0.6%				
Regular shares	-10.8%	-5.5%	2.7%	15.1%	21.0%	2.7%	-0.8%	6.8%				
Portfolio \$ Distribution												
Credit cards/total loans	4.9%	3.8%	4.0%	4.2%	4.5%	5.0%	5.4%	5.5%				
Other unsecured loans/total loans	4.2%	4.6%	4.9%	6.5%	7.0%	6.6%	7.4%	8.1%				
New automobile/total loans	11.3%	19.7%	19.6%	21.4%	20.8%	21.0%	19.6%	16.3%				
Used automobile/total loans	20.5%	24.5%	24.3%	24.0%	24.0%	23.8%	22.9%	25.2%				
First mortgage/total loans	36.3%	27.1%	27.6% 8.3%	29.3% 12.9%	31.2% 10.0%	32.0%	28.7%	28.1%				
HEL & 2nd Mtg/total loans Commercial loans/total loans	7.6% 9.6%	9.1% 9.5%	8.3% 9.7%	12. <del>9</del> % 8.7%	7.2%	8.8% 5.7%	12.3% 5.7%	12.8% 5.3%				
·												
Share drafts/total savings	20.5%	21.2%	21.2%	21.2%	20.7%	18.0%	17.6%	16.5%				
Certificates/total savings	21.5%	14.7%	10.3%	10.1%	13.5%	16.2%	14.5%	14.8%				
IRAs/total savings	4.4%	4.7%	4.9%	5.1%	5.8%	6.5%	6.9%	7.3%				
Money market shares/total savings Regular shares/total savings	18.7% 32.8%	13.5% 45.2%	16.3% 46.7%	17.2% 45.3%	15.3% 43.6%	14.4% 43.2%	15.5% 44.4%	15.6% 45.0%				
Percent of CUs Offering												
Credit cards	64.6%	82.4%	82.4%	82.4%	82.4%	82.4%	82.4%	77.8%				
Other unsecured loans	99.3%	94.1%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%				
New automobile	96.2%	88.2%	88.2%	88.2%	88.2%	88.2%	88.2%	88.9%				
Used automobile	97.0%	94.1%	94.1%	94.1%	94.1%	94.1%	94.1%	88.9%				
First mortgage	73.2%	82.4%	82.4%	76.5%	76.5%	76.5%	76.5%	72.2%				
HEL & 2nd Mtg	70.3%	88.2%	88.2%	88.2%	88.2%	88.2%	88.2%	83.3%				
Commercial loans	37.9%	47.1%	47.1%	47.1%	47.1%	47.1%	47.1%	44.4%				
Share drafts	82.9%	94.1%	94.1%	94.1%	94.1%	88.2%	88.2%	88.9%				
Certificates	84.4%	94.1%	94.1%	94.1%	94.1%	94.1%	94.1%	94.4%				
IRAs	70.8%	76.5%	76.5%	76.5%	76.5%	76.5%	76.5%	72.2%				
Money market shares	55.7%	70.6%	70.6%	70.6%	70.6%	70.6%	70.6%	66.7%				
Number of Loans as a Percent of Me			10.007	10.007	10.707	10.007	10.70	10.50				
Credit cards Other unsecured loans	19.3% 11.5%	13.1% 10.5%	13.2% 11.2%	13.9% 12.1%	13.7%	12.8% 10.3%	13.6%	13.5% 11.0%				
					8.6%		10.5%					
New automobile Used automobile	7.7% 19.8%	5.6% 9.9%	5.6% 9.7%	5.8% 9.4%	5.4% 9.4%	5.3% 10.2%	4.7% 10.7%	3.8% 11.5%				
First mortgage	19.8%	9.9% 1.3%	9.7% 1.3%	9.4% 1.3%	9.4% 1.3%	1.3%	10.7%	1.2%				
HEL & 2nd Mtg	2.0%	1.5%	1.3%	1.4%	1.3%	1.3%	1.2%	1.6%				
Commercial loans	0.3%	0.3%	0.4%	0.2%	0.2%	0.2%	0.2%	0.3%				
Share drafts	62.0%	56.5%	56.1%	55.0%	51.6%	52.4%	51.9%	49.6%				
Certificates	8.5%	5.4%	4.5%	4.5%	5.6%	6.0%	5.8%	5.8%				
IRAs	3.2%	3.1%	3.2%	3.6%	3.4%	3.5%	3.7%	3.6%				
Money market shares	7.3%	3.3%	3.4%	3.3%	3.6%	3.4%	3.5%	3.5%				

Current period flow statistics are trailing four quarters.

<sup>\*</sup>Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

<sup>\*\*</sup>Prior to 2022, First mortgage and HEL & 2nd Mtg included commercial real estate loans. This will cause fluctuations from prior cycles. Source: NCUA and CUNA E&S.

## Portfolio Detail: State Results by Asset Size

	DE		Delawar	e Credit Uı	nion Asset	Groups -	2023	
Growth Rates	Jun 23	< \$20 Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	5500-\$1Bil	> \$1Bil
Credit cards	23.7%	-2.5%	0.9%	-2.5%	9.7%	11.9%	8.5%	0.0%
Other unsecured loans	-35.3%	-3.0%	-3.0%	-6.9%	-12.2%	-0.2%	-7.0%	0.0%
New automobile	17.8%	20.8%	39.9%	16.5%	5.8%	11.2%	10.1%	0.0%
Used automobile	11.6%	15.1%	-12.7%	18.8%	10.5%	17.3%	14.0%	0.0%
First mortgage** HEL & 2nd Mtg**	512.8% 69.2%	-19.9% 35.1%	-6.1% -35.6%	1.4% 19.5%	7.2% 33.4%	25.8% 12.8%	16.0% 16.0%	0.0% 0.0%
Commercial loans*	0.0%	0.0%	20.7%	7.4%	17.0%	20.9%	18.8%	0.0%
Share drafts	0.9%	-4.0%	0.9%	-3.2%	-6.6%	-5.6%	-5.2%	0.0%
Certificates	-22.8%	21.5%	44.3%	-22.2%	80.2%	60.2%	56.8%	0.0%
IRAs	2.1%	4.7%	-3.0%	-15.9%	-5.5%	-9.4%	-7.9%	0.0%
Money market shares	0.0%	-9.8%	-25.6%	-17.2%	-26.7%	-22.9%	-24.4%	0.0%
Regular shares	1.1%	-5.9%	-8.1%	-8.3%	-8.1%	-2.3%	-5.5%	0.0%
Portfolio \$ Distribution								
Credit cards/total loans	3.7%	7.7%	8.7%	3.7%	4.1%	3.2%	3.8%	0.0%
Other unsecured loans/total loans New automobile/total loans	28.9%	10.4%	10.9%	5.8%	5.1% 24.0%	3.3%	4.6%	0.0%
Used automobile/total loans	16.2% 38.9%	23.2% 38.1%	10.1% 14.8%	7.6% 16.0%	24.0% 23.7%	19.7% 26.3%	19.7% 24.5%	0.0% 0.0%
First mortgage/total loans	1.4%	2.4%	15.6%	38.2%	27.6%	27.5%	27.1%	0.0%
HEL & 2nd Mtg/total loans	1.4%	16.7%	5.5%	12.8%	8.9%	9.1%	9.1%	0.0%
Commercial loans/total loans	0.0%	0.0%	32.6%	15.1%	4.9%	9.4%	9.5%	0.0%
Share drafts/total savings	10.8%	12.7%	18.7%	20.9%	17.3%	25.7%	21.2%	0.0%
Certificates/total savings	7.3%	8.2%	9.9%	7.9%	15.7%	16.6%	14.7%	0.0%
IRAs/total savings	2.6%	2.6%	2.5%	6.8%	6.3%	3.5%	4.7%	0.0%
Money market shares/total savings Regular shares/total savings	0.0% 72.0%	16.5% 58.2%	6.1% 58.7%	12.1% 49.5%	20.2% 40.4%	9.5% 44.7%	13.5% 45.2%	0.0% 0.0%
Percent of CUs Offering								
Credit cards	25.0%	100.0%	100.0%	100.0%	100.0%	100.0%	82.4%	0.0%
Other unsecured loans	75.0%	100.0%	100.0%	100.0%	100.0%	100.0%	94.1%	0.0%
New automobile	50.0%	100.0%	100.0%	100.0%	100.0%	100.0%	88.2%	0.0%
Used automobile	75.0%	100.0%	100.0%	100.0%	100.0%	100.0%	94.1%	0.0%
First mortgage HEL & 2nd Mtg	50.0% 50.0%	66.7% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	82.4% 88.2%	0.0% 0.0%
Commercial loans	0.0%	0.0%	66.7%	100.0%	66.7%	100.0%	47.1%	0.0%
Share drafts	75.0%	100.0%	100.0%	100.0%	100.0%	100.0%	94.1%	0.0%
Certificates	75.0%	100.0%	100.0%	100.0%	100.0%	100.0%	94.1%	0.0%
IRAs	25.0%	66.7%	100.0%	100.0%	100.0%	100.0%	76.5%	0.0%
Money market shares	0.0%	100.0%	100.0%	100.0%	66.7%	100.0%	70.6%	0.0%
Number of Loans as a Percent of Mem			11.00	1 4 007	3.4.00	10.59	10.10	2.27
Credit cards	19.2%	14.7%	11.8%	14.2%	14.0%	12.5%	13.1%	0.0%
Other unsecured loans New automobile	11.1% 1.6%	9.8% 3.0%	12.5% 1.4%	7.0% 2.2%	6.6% 7.4%	12.7% 6.5%	10.5% 5.6%	0.0% 0.0%
Used automobile	3.8%	7.0%	3.2%	7.0%	9.4%	12.8%	9.9%	0.0%
First mortgage	0.1%	0.2%	0.6%	1.4%	1.2%	1.6%	1.3%	0.0%
HEL & 2nd Mtg	0.2%	1.5%	0.5%	1.9%	1.6%	1.7%	1.5%	0.0%
Commercial loans	0.0%	0.0%	1.3%	0.1%	0.2%	0.2%	0.3%	0.0%
Share drafts	19.4%	41.3%	39.4%	64.7%	48.0%	68.1%	56.5%	0.0%
Certificates	2.5%	4.6%	3.2%	5.4%	6.3%	5.7%	5.4%	0.0%
IRAs	2.5%	2.1%	1.5%	5.0%	4.2%	2.7%	3.1%	0.0%
Money market shares	0.0%	3.7%	0.9%	3.1%	7.7%	1.9%	3.3%	0.0%

Current period flow statistics are trailing four quarters.

<sup>\*</sup>Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

<sup>\*\*</sup>Prior to 2022, First mortgage and HEL & 2nd Mtg included commercial real estate loans. This will cause fluctuations from prior cycles. Source: NCUA and CUNA E&S.

### Portfolio Detail: National Results by Asset Size

	U.S.		All U.S.	Credit Unio	ons Asset	Groups -	2023	
Growth Rates	Jun 23	< \$20 Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1Bil	> \$1Bil
Credit cards	13.9%	2.9%	5.2%	4.7%	7.2%	10.1%	9.1%	15.4%
Other unsecured loans	15.7%	5.1%	6.3%	5.2%	10.0%	12.3%	10.2%	18.7%
New automobile	12.9%	23.2%	24.1%	25.2%	22.1%	19.5%	15.2%	11.5%
Used automobile	10.5%	13.1%	12.9%	12.7%	11.2%	11.7%	10.8%	10.8%
First mortgage**	8.6%	3.4%	2.2%	3.7%	5.4%	5.7%	6.9%	10.2%
HEL & 2nd Mtg** Commercial loans*	33.5% 17.9%	20.7% 14.6%	22.3% 10.5%	27.2% 5.4%	25.9% 13.4%	28.0% 14.7%	28.4% 13.7%	36.8% 20.0%
Continectations	17.7/0	14.0%	10.5/6	5.4/0	13.4/6	14.7 /0	13.7 /0	20.076
Share drafts	0.1%	4.3%	2.1%	1.2%	1.0%	0.1%	-2.0%	1.1%
Certificates	68.4%	9.7%	22.3%	31.3%	42.0%	53.4%	65.7%	74.2%
IRAs	0.3%	-8.1%	-7.0%	-4.2%	-2.6%	-1.4%	0.7%	1.7%
Money market shares	-17.7%	-14.3%	-15.2%	-15.3%	-14.9%	-17.4%	-18.1%	-17.3%
Regular shares	-10.8%	-7.3%	-7.2%	-7.6%	-7.0%	-8.0%	-9.4%	-11.1%
Portfolio \$ Distribution								
Credit cards/total loans	4.9%	1.6%	2.8%	2.8%	2.7%	3.0%	2.9%	5.5%
Other unsecured loans/total loans	4.2%	12.7% 24.3%	7.5%	5.5%	4.7%	4.2%	4.1%	4.1%
New automobile/total loans Used automobile/total loans	11.3% 20.5%	24.3% 38.6%	17.9% 32.9%	14.5% 30.3%	12.4% 28.1%	12.5% 26.0%	11.1% 24.1%	11.0% 18.8%
First mortgage/total loans	36.3%	9.1%	22.5%	28.6%	30.4%	31.6%	32.7%	37.8%
HEL & 2nd Mtg/total loans	7.6%	3.6%	7.4%	8.1%	8.4%	8.8%	8.1%	7.4%
Commercial loans/total loans	9.6%	0.7%	1.5%	3.5%	6.2%	8.0%	11.7%	9.9%
Share drafts/total savings	20.5%	10.2%	17.8%	19.8%	20.6%	21.6%	22.5%	20.2%
Certificates/total savings	21.5%	10.7%	11.6%	13.0%	15.4%	17.9%	20.2%	22.9%
IRAs/total savings	4.4%	1.8%	3.6%	4.2%	4.4%	4.2%	4.1%	4.5%
Money market shares/total savings	18.7%	2.6%	6.9%	9.2%	12.5%	13.9%	15.2%	20.6%
Regular shares/total savings	32.8%	72.6%	57.7%	51.8%	45.0%	40.2%	35.7%	29.6%
Percent of CUs Offering								
Credit cards	64.6%	19.9%	71.5%	83.7%	87.0%	90.2%	91.1%	94.1%
Other unsecured loans	99.3%	97.8%	99.9%	99.9%	100.0%	100.0%	100.0%	100.0%
New automobile Used automobile	96.2% 97.0%	87.6% 90.4%	99.5% 99.4%	99.9% 99.9%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%	100.0% 100.0%
First mortgage	77.0%	25.5%	81.5%	94.9%	98.7%	99.7%	100.0%	99.5%
HEL & 2nd Mtg	70.3%	22.8%	75.1%	90.1%	96.7%	99.5%	99.7%	100.0%
Commercial loans	37.9%	4.4%	17.4%	34.4%	59.6%	79.0%	86.3%	91.3%
Share drafts	82.9%	46.6%	96.3%	99.4%	99.1%	100.0%	100.0%	99.5%
Certificates	84.4%	54.9%	93.7%	96.1%	98.6%	99.5%	99.7%	99.3%
IRAs	70.8%	25.9%	75.9%	88.3%	95.7%	98.5%	99.0%	99.5%
Money market shares	55.7%	10.6%	49.2%	68.0%	85.3%	90.4%	93.2%	96.2%
Number of Loans as a Percent of Mem	nbers in Offering	CUs						
Credit cards	19.3%	13.4%	13.6%	14.1%	14.8%	15.9%	15.8%	20.8%
Other unsecured loans	11.5%	18.4%	15.4%	15.2%	13.5%	11.8%	10.6%	11.0%
New automobile	7.7%	10.6%	39.2%	18.4%	16.1%	11.7%	6.5%	5.5%
Used automobile	19.8%	24.2%	88.3%	48.1%	41.1%	30.7%	19.5%	14.1%
First mortgage HEL & 2nd Mtg	19.0% 2.0%	1.4% 1.3%	1.8% 1.6%	2.4% 1.6%	2.8% 2.0%	2.8% 2.2%	2.5% 2.1%	25.4% 2.0%
Commercial loans	0.3%	0.8%	0.6%	0.5%	0.5%	0.4%	0.4%	0.2%
Share drafts			46.1%				60.0%	
Certificates	62.0% 8.5%	33.0% 4.7%	46.1% 4.7%	49.9% 5.2%	56.1% 6.4%	57.8% 7.0%	60.0% 7.5%	64.4% 9.2%
IRAs	3.2%	2.0%	2.4%	2.6%	2.9%	3.0%	3.0%	3.4%
Money market shares	7.3%	3.7%	3.6%	3.2%	4.3%	4.4%	5.0%	8.3%

Current period flow statistics are trailing four quarters.

<sup>\*</sup>Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

<sup>\*\*</sup>Prior to 2022, First mortgage and HEL & 2nd Mtg included commercial real estate loans. This will cause fluctuations from prior cycles. Source: NCUA and CUNA E&S.

#### **Delaware CU Profile - Quarterly Trends**

	U.S.					
Demographic Information	Jun 23	Jun 23	Mar 23	Dec 22	Sep 22	Jun 22
Number CUs	4,779	17	17	17	17	17
Growth Rates (Quarterly % Change) Total loans	2.2	3.2	1.9	3.0	4.9	4.8
Credit cards Other unsecured loans New automobile used automobile First mortgage** HEL & 2nd Mtg** Commercial loans*	3.5 3.0 0.7 1.4 1.6 6.4 3.4	2.0 2.0 4.9 2.1 2.5 9.9 0.1	-0.9 -2.6 0.6 3.9 1.0 5.2 3.4	4.2 -4.5 1.3 4.0 7.1 -9.1 9.3	3.0 -2.0 2.9 3.3 4.8 10.4 5.1	3.1 2.4 1.6 6.6 5.2 10.7 5.5
Total savings Share drafts Certificates IRAs Money market shares Regular shares Total memberships	-0.5 -2.4 11.8 1.2 -4.7 -4.1	-1.3 -3.0 15.7 0.1 -8.5 -3.0	0.7 2.1 23.2 -4.3 -10.1 -0.8	-1.3 -0.8 10.3 -2.0 -7.3 -1.2	-1.4 -3.6 -0.3 -1.9 -0.9 -0.6	-0.5 -0.9 -3.8 0.5 1.0 -0.1
Earnings (Basis Points)	110	2	0.0		0.0	
Yield on total assets Dividend/interest cost of assets Fee & other income Operating expense Loss Provisions Net Income (ROA) % CUs with positive ROA	432 132 110 292 44 77 87	376 73 124 350 21 55 82	354 55 128 339 25 64 71	353 41 155 351 22 93 94	318 28 132 335 14 72 88	281 24 138 313 11 73 88
Capital Adequacy (%)						
Net worth/assets % CUs with NW > 7% of assets	11.2 97.8	11.0 94.1	10.8 94.1	10.6 94.1	10.3 88.2	10.0 88.2
Asset Quality (%)						
Loan delinquency rate - Total Ioans Total Consumer Credit Cards All Other Consumer Total Mortgages First Mortgages All Other Mortgages Total Commercial Loans Commercial Ag Loans All Other Commercial Loans	0.63 0.78 1.54 0.70 0.43 0.43 0.44 0.41 0.95 0.39	0.52 0.60 1.52 0.54 0.37 0.33 0.49 0.18 0.00 0.19	0.53 0.57 1.58 0.50 0.47 0.40 0.72 0.10 0.00	0.63 0.71 1.33 0.67 0.48 0.46 0.57 0.05 0.00	0.52 0.57 1.00 0.54 0.44 0.45 0.42 0.05 0.00	0.52 0.47 0.97 0.43 0.61 0.67 0.45 0.17 0.00 0.18
Net chargeoffs/average loans Total Consumer Credit Cards All Other Consumer Total Mortgages First Mortgages All Other Mortgages Total Commercial Loans Commercial Ag Loans All Other Commercial Loans	0.54 0.96 3.67 0.70 0.00 0.00 -0.01 0.03 0.01 0.03	0.46 0.71 2.74 0.58 0.00 -0.05 0.14 0.22 0.00 0.24	0.42 0.67 2.18 0.57 -0.03 0.01 -0.13 0.00 0.00	0.41 0.62 2.28 0.51 0.04 0.14 -0.27 0.20 0.00	0.24 0.46 1.89 0.37 -0.16 -0.15 -0.18 0.43 0.00 0.47	0.23 0.36 1.55 0.28 -0.02 -0.02 -0.03 0.07 0.00 0.08
Asset/Liability Management Loans/savings	83.1	64.5	61.7	61.0	58.4	54.9

Earnings & net chargeoffs are annualized quarterly results not seasonally adjusted. Growth rates are not annualized. Delinquency rates are 60+ day dollar delinquencies. Net chargeoffs are dollar chargeoffs net of recoveries. Totals include only credit unions that are released on the NCUA 5300 Call Report file.

<sup>\*</sup>Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

<sup>\*\*</sup>Prior to 2022, First mortgage and HEL & 2nd Mtg included commercial real estate loans. This will cause fluctuations from prior cycles. Source: NCUA and CUNA E&S.

## **Bank Comparisons**

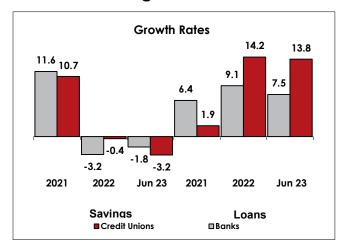
		Credit l	Jnions		Banks				
Demographic Information	Jun 23	2022	2021	3 Yr Avg	Jun 23	2022	2021	3 Yr Avg	
Number of Institutions	17	17	17	17	18	20	20	19	
Assets per Institution (\$ mil)	179	180	182	180	72,238	63,877	64,642	66,919	
Total assets (\$ mil)	3,037	3,056	3,088	3,060	1,300,291	1,277,541	1,292,849	1,290,227	
Total loans (\$ mil)	1,786	1,697	1,486	1,656	731,140	704,709	646,153	694,001	
Total surplus funds (\$ mil)	1,099	1,204	1,459	1,254	462,209	485,398	572,889	506,832	
Total savings (\$ mil)	2,768	2,784	2,794	2,782	1,017,682	1,040,715	1,074,594	1,044,330	
12 Month Growth Rates (%)									
Total assets	-2.0	-1.0	9.7	2.2	3.9	-1.2	11.0	4.6	
Total loans	13.8	14.2	1.9	10.0	7.5	9.1	6.4	7.7	
Real estate loans**	16.0	-3.0	4.6	5.8	6.5	8.0	11.9	8.8	
Commercial loans*	18.8	27.4	23.5	23.2	6.8	12.0	0.5	6.4	
Total consumer	11.5	26.6	-3.2	11.7	8.0	8.0	5.0	7.0	
Consumer credit card	8.5	8.0	-3.4	4.4	10.4	11.1	3.2	8.3	
Other consumer	11.8	28.4	-3.1	12.3	4.0	3.3	7.8	5.1	
Total surplus funds	-18.4	-17.5	20.8	-5.0	-5.2	-15.3	15.7	-1.6	
Total savings	-3.2	-0.4	10.7	2.4	-1.8	-3.2	11.6	2.2	
YTD Earnings Annualized (BP)									
Yield on Total Assets	366	304	276	315	271	267	310	283	
Dividend/Interest cost of assets	64	30	32	42	83	27	17	42	
Net Interest Margin	302	275	243	273	188	240	293	240	
Fee and other income (2)	126	141	144	137	40	79	100	73	
Operating expense	345	331	326	334	140	204	271	205	
Loss provisions	23 60	12 73	7 55	14	33 55	22 93	-6	16 91	
Net income	60	/3	33	62	55	93	127	91	
Capital Adequacy (%) Net worth/assets	10.3	10.1	9.3	9.9	9.8	9.5	10.7	10.0	
	10.3	10.1	7.3	7.7	7.0	7.5	10.7	10.0	
Asset Quality (%)	0.50	0.40	0.51	0.55			1.00	2.27	
Delinquencies/loans (3)	0.52	0.63	0.51	0.55	0.93	0.91	1.08	0.97	
Real estate loans	0.37	0.48	0.42	0.42	1.31	1.35	1.89	1.52	
Consumer loans Total consumer	0.18 0.68	0.40 0.76	0.48 0.60	0.35 0.68	0.40 1.26	0.56 1.01	0.62 0.91	0.53 1.06	
Consumer credit card	0.66	0.78	0.69	0.80	1.60	1.01	1.05	1.06	
Other consumer	0.93	0.76	0.69	0.67	0.67	0.68	0.69	0.68	
Net chargeoffs/avg loans	0.44	0.78	0.29	0.33	0.47	0.88	0.64	0.51	
Real estate loans	-0.01	-0.05	-0.07	-0.04	0.47	-0.03	-0.02	-0.01	
Commercial loans	0.11	0.13	0.05	0.10	0.09	0.07	0.26	0.14	
Total consumer	0.79	0.13	0.63	0.65	1.34	1.20	1.70	1.41	
Consumer credit card	2.44	1.59	1.43	1.82	1.78	1.64	2.38	1.93	
Other consumer	0.66	0.44	0.56	0.55	0.58	0.51	0.66	0.58	
Asset Liability Management (%)									
Loans/savings	64.5	61.0	53.2	59.6	71.8	67.7	60.1	66.6	
Loans/assets	58.8	55.5	48.1	54.2	54.7	53.7	48.6	52.3	
Core deposits/total deposits	66.4	67.9	66.4	66.9	41.9	41.9	42.1	42.0	

<sup>\*</sup>Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

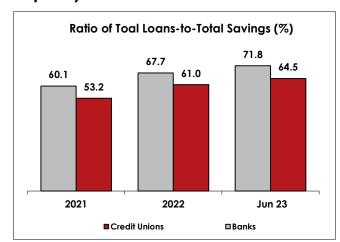
<sup>\*\*</sup>Prior to 2022, real estate loans included commercial real estate loans. This will cause fluctuations from prior cycles. Source: FDIC, NCUA and CUNA E&S

## **Credit Union and Bank Comparisons**

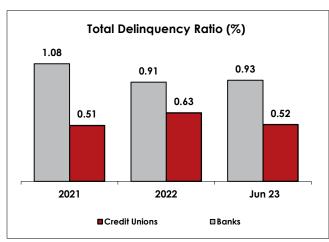
#### **Loan and Savings Growth Trends**



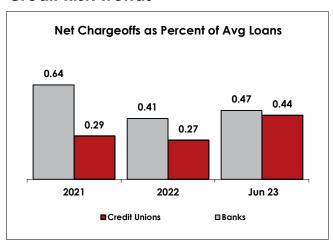
#### **Liquidity Risk Trends**



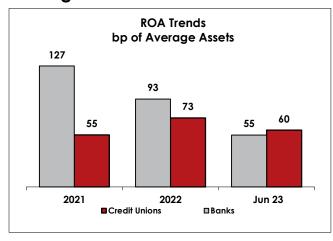
#### **Credit Risk Trends**



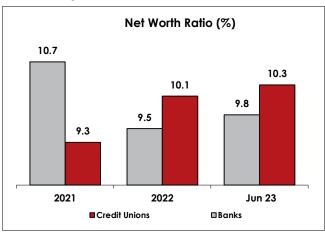
#### **Credit Risk Trends**



#### **Earnings Trends**



### **Solvency Trends**



Mid-Year 2023

## **Delaware Credit Union Financial Summary**

Data as of June 2023

		# of				12-Month	12-Month	12-Month		Delinq	Net			Fixed Rate
		Mergers				Asset	Loan	Member	Networth/	Loans/	Chg-offs/		Loans/	1st Mtgs.
Credit Union Name	State	(Last 12mo)	Assets	Members	Branches	Growth	Growth	Growth	Assets	Loans	Avg Loans	ROA	Savings	Assets
Dover FCU	DE	0	\$664,768,136	44,632	9	6.0%	12.3%	1.3%	8.0%	0.52%	0.41%	0.73%	86.9%	9.7%
Del-One FCU	DE	0	\$650,320,775	79,625	14	-4.4%	26.7%	6.1%	9.3%	0.21%	0.27%	0.77%	82.8%	24.5%
Tidemark FCU	DE	0	\$448,907,239	19,620	5	-2.7%	12.2%	4.1%	13.4%	0.15%	0.03%	0.25%	45.2%	1.5%
DEXSTA FCU	DE	0	\$413,394,227	36,573	5	0.9%	7.8%	-0.4%	9.0%	0.81%	0.60%	0.38%	77.7%	5.4%
Louviers FCU	DE	0	\$259,312,869	17,354	4	-8.4%	3.3%	-2.1%	14.5%	0.87%	0.03%	0.60%	21.4%	7.4%
Delaware State Police FCU	DE	0	\$132,426,462	8,423	3	-7.4%	18.1%	-2.9%	9.4%	0.65%	-0.03%	0.77%	44.8%	18.0%
Community Powered FCU	DE	0	\$127,875,440	7,911	3	-11.6%	-2.6%	-1.5%	13.6%	0.15%	0.03%	1.43%	48.1%	14.6%
Eagle One FCU	DE	0	\$93,008,584	9,153	5	-3.3%	-1.9%	-4.1%	9.7%	1.41%	1.13%	-0.32%	59.6%	8.2%
American Spirit FCU	DE	0	\$76,782,551	13,310	3	-4.2%	3.8%	0.6%	17.3%	1.93%	0.62%	0.85%	51.1%	9.0%
edU FCU	DE	0	\$51,189,127	9,285	3	0.7%	22.2%	-4.6%	6.0%	0.98%	0.29%	-0.05%	30.1%	0.0%
New Castle Co Delaware EFCU	DE	0	\$31,271,411	2,404	2	-1.6%	20.1%	-0.8%	9.0%	0.00%	0.00%	0.98%	21.3%	0.0%
All4u FCU	DE	0	\$25,965,846	2,887	1	-3.8%	-0.4%	-7.2%	13.4%	0.10%	0.08%	0.83%	22.7%	0.9%
Priority Plus FCU	DE	0	\$23,667,690	1,948	1	-1.6%	19.2%	-0.1%	16.5%	0.41%	0.00%	0.78%	43.2%	1.0%
Wilmington Police and Fire FCU	DE	0	\$15,370,806	3,857	1	-0.5%	21.6%	34.2%	16.0%	4.08%	-0.02%	-0.54%	30.2%	0.0%
Provident FCU	DE	0	\$12,857,074	1,667	1	-0.2%	1.4%	2.7%	12.3%	2.24%	0.85%	0.60%	45.0%	0.0%
Delaware River and Bay Authority EFCU	DE	0	\$5,426,640	481	3	-5.7%	-14.7%	-10.6%	19.3%	2.96%	0.50%	0.99%	9.7%	0.0%
Stepping Stones Community FCU	DE	0	\$4,591,822	2,075	1	-1.7%	-47.4%	34.0%	13.0%	13.80%	0.68%	0.09%	19.1%	2.6%
Medians			\$76,782,551	8,423	3	-2.7%	7.8%	-0.4%	13.0%	0.81%	0.27%	0.73%	44.8%	2.6%
By Asset Size		N	umber of Insts.											
\$5 million and less		•	1	2,075	1	-1.7%	-47.4%	34.0%	13.0%	13.80%	0.68%	0.09%	19.1%	2.6%
\$5 to \$10 million			1	481	3	-5.7%	-14.7%	-10.6%		2.96%		0.99%	9.7%	0.0%
\$10 to \$20 million			2	2,762	1	-0.3%	9.3%	22.9%		3.04%		-0.02%	37.1%	0.0%
\$20 to \$50 million			3	2,404	1	-2.3%	13.7%	-3.3%		0.20%		0.88%	27.9%	0.6%
\$50 to \$100 million			3	9,285	3	-2.7%	3.0%	-2.3%		1.52%		0.15%	49.6%	6.6%
\$100 to \$250 million			2	8,167	3	-9.5%	7.0%	-2.3%		0.41%		1.09%	46.3%	16.3%
\$250 million+			5	36,573	5	-1.0%	15.2%	2.8%		0.45%		0.58%	69.4%	11.2%

Source: NCUA and CUNA E&S. Net chargeoff and ROA data is year-to-date annualized. ROA is net income in basis points of average assets. Summary data by asset size is reported as medians.